



ROOF GARDEN
HOTEL
ADELAIDE CITY



POSITION VACANT

FUNCTION SALES EXECUTIVE

FULL TIME POSITION

We are seeking a highly motivated and results driven Function Sales Executive to actively drive and grow sales in this area. This is an autonomous sales role critical to the success of our overall Food and Beverage Department. While this is a sales role, close communication with the operational team is imperative to ensure client expectations are delivered to the highest standard. The successful candidate will;

- Have a strong ability to influence sales conversion and results.
- Be driven to achieve consistent sales growth.
- Experience in developing and maintaining relationships with clients.
- Have a proven record of achieving and exceeding sales budget.
- Have the ability to respond to function enquiries competently and timely.
- Possess clear communication skills and high attention to detail.
- Facilitate in implementation of procedures and training.
- Have a committed approach to continuous improvement.

To be successful in this role you will be highly organised, proactive, enthusiastic, extremely self-motivated and have an astute business sense.

For skills, experience and qualifications required to perform and succeed in this role please refer to the position description on the Majestic Hotels website www.majestichotels.com.au.

If you feel that you have the necessary skills, drive and experience to excel in this position, please submit a cover letter addressing the above criteria and an up-to-date resume to:

Greg Vaughton
Manager
Majestic Roof Garden Hotel
55 Frome Street Adelaide SA 5000
E: employment@majestichotels.com.au

Applications close: 29 September 2017

Majestic Hotels employees may apply for this position and will be considered in line with other external applicants. Decisions will be made based on relevant experience, skills and merit. Prior to submitting your application we encourage you to advise your manager.